GROW WITH SAP | Partner

kontron
The Power of IoT

Kontron Cloud Start for SAP GROW Fast

Your fast and predictable path to SAP Cloud ERP.

ERP transformation does not need to start with a long, complex, and open-ended project.

Kontron Hungary helps mid-sized companies launch SAP Cloud ERP through a focused, best-practice implementation approach designed for speed, clarity, and early business value.

Built on a predefined core scope and delivered through a fit-to-standard model, our approach reduces implementation risk, shortens time-to-value, and creates a scalable ERP foundation for future expansion.

WHY KONTRON HUNGARY?

A trusted SAP partner for structured, scalable, and business-focused cloud ERP implementations.

- SAP Gold Partner
- GROW with SAP certified partner
- 100+ dedicated SAP experts
- 25+ years of SAP experience
- Cross-industry implementation expertise

SAP Gold Partner

BUSINESS VALUE

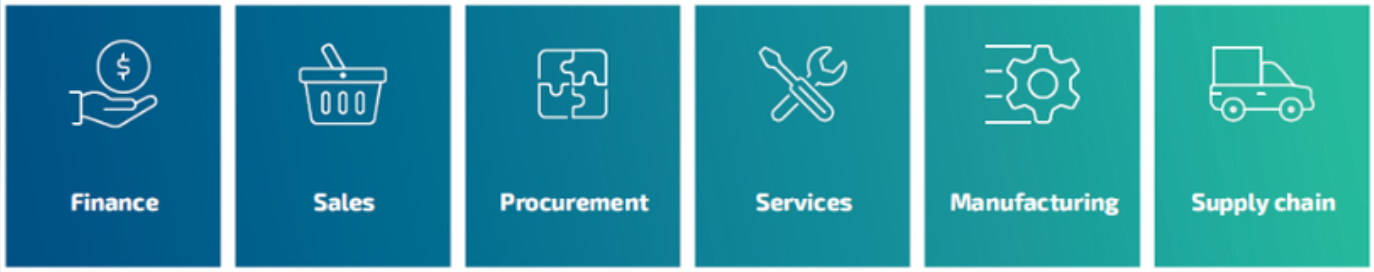
Launch with a focused ERP foundation and expand with confidence.

- Standardize core business processes
- Improve visibility with real-time data
- Increase control through integrated reporting
- Leverage built-in AI capabilities
- Go live faster with lower project risk

SAP CLOUD ERP

End-to-end business processes, real-time visibility, and a scalable digital core

SAP Cloud ERP brings together core business processes across finance, sales, procurement, and supply chain in one integrated system. With a single data foundation, companies gain real-time visibility, consistent reporting, and better decision-making across the organization.



Integrated,
Intelligent,
Scalable.

More than just an ERP

SAP Cloud ERP is not a standalone application. It is part of SAP Business Suite, giving companies a strong operational foundation today and a clear path for future expansion tomorrow.
Starting with core ERP capabilities, organizations can extend their business platform over time through additional SAP solutions, SAP Business Technology Platform (BTP), and industry-specific capabilities without rebuilding their ERP foundation.

This makes SAP Cloud ERP more than a transactional system: it provides a scalable, future-ready platform designed to support growth, innovation, and long-term competitiveness.



HOW DO WE EXECUTE?

Successful cloud ERP projects do not start by recreating old processes in a new system.

Our delivery approach is designed around SAP best practices, a fit-to-standard mindset, and a clearly defined first-wave scope. This allows customers to move faster, reduce implementation risk, and establish a strong ERP foundation for future expansion.

We use **SAP Activate methodology**, enhanced by Kontron Hungary's implementation experience and delivery discipline.
The result is a structured, milestone-based approach with clear responsibilities, focused workshops, and predictable progress from discovery to go-live.



Discover >

Align on business priorities, initial scope, and best-practice fit

Prepare >

Set up the project structure, team, governance, and system landscape

Explore >

Validate the solution through fit-to-standard workshops and key design decisions

Realize >

Configure, migrate, and test the solution in focused iterations

Deploy >

Complete readiness checks, finalize cutover, and go live

Run >

Stabilize operations and prepare for future expansion waves

OUR OFFER

Description:

The Core Package is our fixed-scope implementation offering designed for companies that want to launch SAP Cloud ERP quickly through a focused and proven first-wave scope. It is based on a predefined Minimum Viable Scope and selected SAP best-practice processes across Finance, Sales and Procurement, complemented by AI foundation capabilities from day one.

Additional requirements beyond the predefined scope such as extended process coverage, additional entities, localizations, integrations, or custom developments are planned for later phases. These may include areas such as Supply Chain, Manufacturing, or other business functions, delivered through separate extension waves based on specific business needs.

While this package is tailored for Professional Services, **we also offer industry-specific solutions** for other sectors and are happy to explore the most suitable approach for your business.

CORE PACKAGE for Professional Services

SAP S/4HANA Cloud

- Finance
- Sales
- Procurment
- AI foundation

Time frame:
Less than 16 weeks

Price: from 199 000 EUR

Best for:
Companies looking for a focused core ERP scope with a fast, predictable go-live and a solid foundation for future expansion.

**Price is based on one legal entity in one country, covering selected SAP standard best-practice processes and starting from 15 users. The project follows a fit-to-standard approach.*
Customer responsibilities include: *onboarding and self-enablement, design approval, data preparation and data load preparation, test planning and execution, authorization concept definition and setup, test migration, test preparation, training material creation, and end-user training.*
Additional scope, task responsibilities, users, or custom developments are subject to separate agreement.
SAP subscription fees and travel expenses are not included.

Build the foundation for your company's future — take the first step today

Today, competitiveness is not only about products it's also about how fast and efficiently your business operates.

If you feel it's time for a change, we are here to help you get started.
If you would like to learn how SAP Cloud ERP can support your business, get in touch with our colleague:

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